



GLENNDIAS
REAL ESTATE

Monthly Newsletter

JANUARY 2016

REAL ESTATE NEWS

As we write this we are looking for some positive news, it is the New Year after all. Fortunately we came across an article titled "Why we're the lucky country"* and reading it we realised that the reason we should be happy is that our problems pale in significance when compared to what people in other countries have to go through.

In the article, Bernard Salt rightly says that "We're a continent endowed with stuff that other people want and will want for 100 years. We can mismanage the country and still be an attractive place to live!" Tongue in cheek he goes on to say "Other countries have to perform to be attractive. We don't. How unfair is that?"

Truly, we benefit from the hard work of past generations. Let's not waste time complaining, let's get rid of our sense of entitlement, let's get our hands dirty, our

backs sweaty (!) and work hard to keep this a great country.*P.17, API Magazine, 9/2015

QUOTE OF THE MONTH

"I HAVE A FRIEND WHO WANTS TO BUY AN APARTMENT IN GLENELG AND RENT IT OUT. HE NEEDS SOME ADVICE AND I TOLD HIM THAT YOU HAVE A GREAT REPUTATION WHEN IT COMES TO RENTING OUT APARTMENTS."

M Beuchel, November 2015

Agency Update

The year just gone has been a busy one and we're proud to say that our Agency has grown "organically" through word-of-mouth referrals. In an industry which regularly trumpets growth figures usually driven by merger and acquisition we prefer to benchmark ourselves on our client retention figures.

Fast Facts

Property Managers, often caught in the middle of what can be a thankless job, average 9 months per Agency. Factors are poor training, lack of mentoring, procedures, portfolio size and so on. More than anything, we believe that a negative perception of the role is a huge contributor to burnout. We counter this by making it our business to mould exceptional talent to last. *Source: www.rpmonline.com.au accessed 25/11/15*

CAN WE HELP YOU?

Owners of furnished rental properties in a Strata scheme when did you last check the details of your insurance policy? Are the furniture and fittings insured? Do you need to additional protection? We can help you in this regard.

FOR ASSISTANCE CALL US at the office on 8266 0888.

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