



**GLENNDIAS**  
REAL ESTATE

## Monthly Newsletter

REAL ESTATE NEWS

MARCH 2017

Effective management of your investments requires commitment. You've probably heard it said that no matter which investment approach you choose, you must be consistent and persistent if you want to see results. The reality is that this sort of commitment doesn't always happen. Do any of following sound familiar?

*"I tried it but didn't see results so I stopped."*

*"A friend suggested another investment so I switched to that instead."*

*"I don't know if this is the best way to invest, and I don't want to risk doing it so I'll wait a bit longer."*

In order for any investment method to pay off, you need to commit to a longer time frame and follow through on what you have started, in good times and bad. When you are worried, this metaphor will help: remember when you were learning to ride a bicycle? In the beginning, you were wobbly and uncertain, perhaps you fell and skinned your knees. You didn't go very fast at first, or get very far. But you stuck with it. You saw that others had learned to ride their bikes, and now were having fun. Wanting that outcome for yourself, you committed to the challenge of learning to ride.

This is the sort of commitment you need to be a successful investor. Instead of worrying, put energy into following through on each investment approach you select. Our advice is always the same - **make a realistic choice; create a plan to execute your decision; then commit.**

### Agency Update

At Glenn Dias Real Estate, we believe that it is important to support charities and organisations who do great work in our communities. Last year we have gladly donated a portion of our income to Red Cross, Royal Adelaide Hospital Research Centre and others.

We are appreciative of our client's ongoing support of our business without which we could not have done this.

Some months ago our team attended a training session on "Routine & Final Inspections". It was interesting to note that the trainer, from an Agency specializing in Residential Property Management, stated that their Agency fills out inspection reports on paper. At our Agency we use cloud based applications for conducting inspections and we can't imagine doing without it.

We hope you like the reports we email you and we would be happy to have feedback. If you are interested in knowing more about this important feature of our service please get in touch with us to arrange a face-to-face meeting.

### Fast Facts

Statistical analysis carried out by [www.domain.com.au](http://www.domain.com.au) highlights the growing influence of "out-of-area" buyers in SA property market. At the time of reporting 33% of searches for property in SA were from interstate or overseas. This is broken down as follows: NSW 13%, VIC 8%, QLD 2%, Overseas 7%. As an investor with a property to sell, you need to factor in the needs and wants of this market segment and ensure your property is presented in a manner that attracts the most interest.\*

News Flash: According to SA Water, based on the combined water and sewerage bill for an average metropolitan residential property, SA Water bills are set to reduce on average by \$87.

\*Source: Audience Insights January 2017 [www.domain.com.au](http://www.domain.com.au)

### CAN WE HELP YOU?

As a thank you to our clients we are offering an electronic "Suburb Statistics Report" for the suburb where your investment property is situated. This limited time offer is at no cost or obligation whatsoever. To avail call 8266 0888 or email [rentals@glenndias.com](mailto:rentals@glenndias.com).

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